

Let's Navigate towards Zero-Emission Shipping!

The path towards maritime fuel cell
industrialization in the Netherlands

Hybrid & Electric Marine World Expo – RAI Amsterdam - June 2019



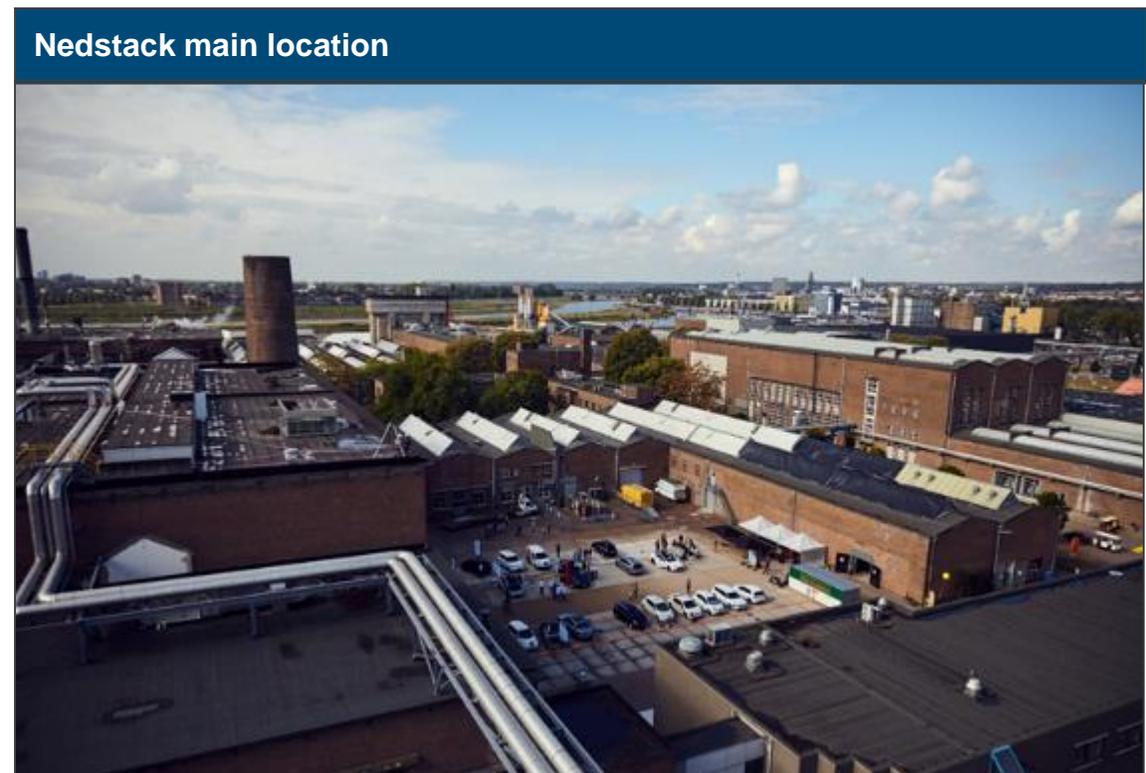
Name	Nedstack Fuel Cell Technology BV
Location	Westervoortsedijk 73, Arnhem, the Netherlands
Founded	1999
Ownership	Privately

Website	www.nedstack.com
Industry	PEM Fuel Cells
Logo	

High lights

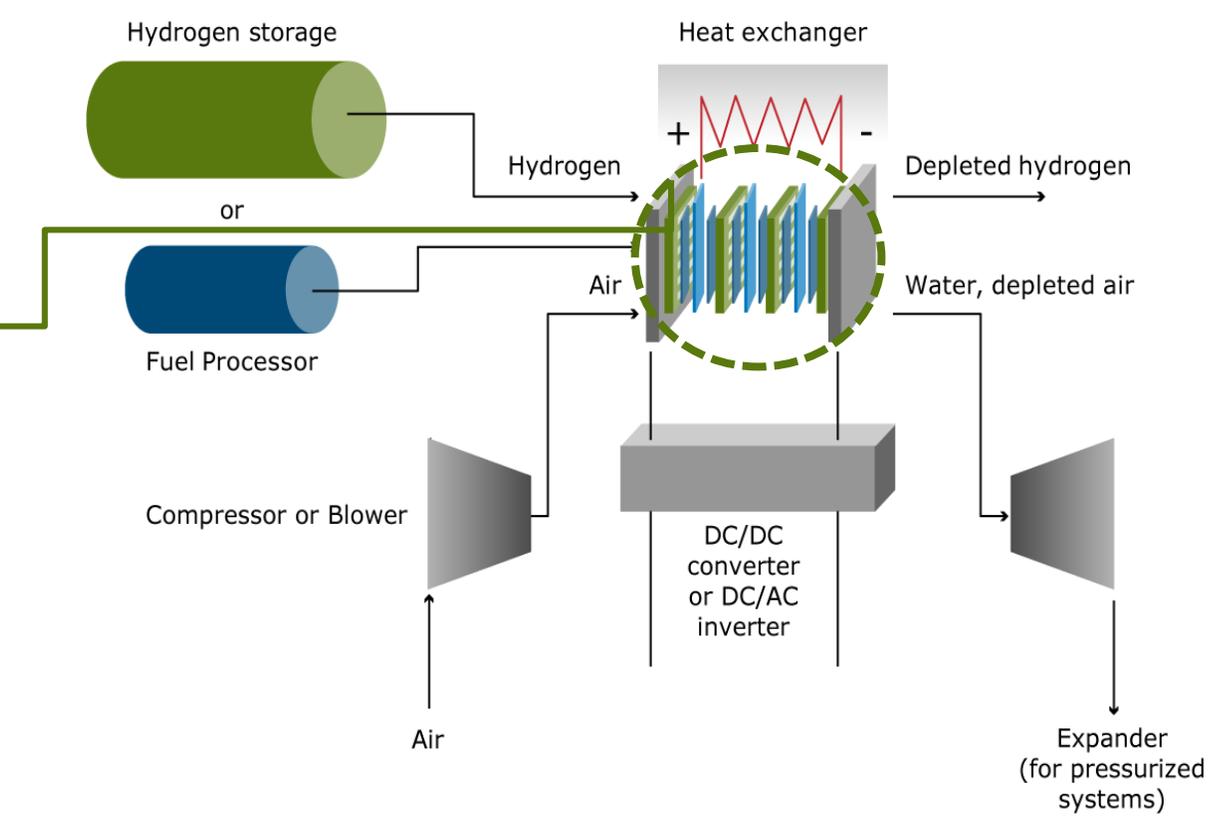
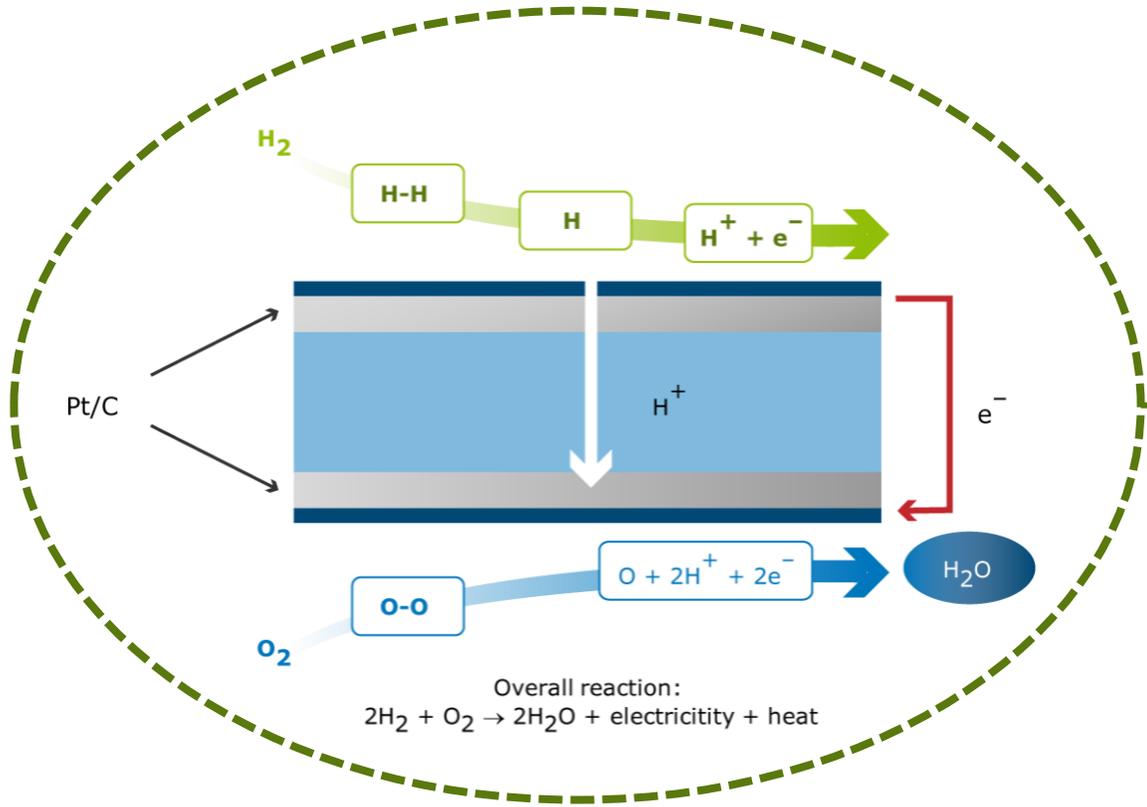
- Leading Global Player in High Power PEM-FC Technology;
 - Longest PEM Power Plant in Operation > 10 years;
 - First MW Sized PEM Power Plant;
 - Largest PEM Power Plant > 2 / 3.6 Mwe.
- > 700 FC Systems installed-base as per 2017;
- > 23.000 Hours in-use Lifetime demonstrated;
- In-house stack assembly – systems with co-makers on Nedstack IP;

Specialized in Containerized Power Plants





PEM Fuel Cells and Fuel Cell Power Installations





A Portfolio of Fuel Cell Power Installations



Nedstack
PEM FUEL CELLS

**electric
& hybrid marine**
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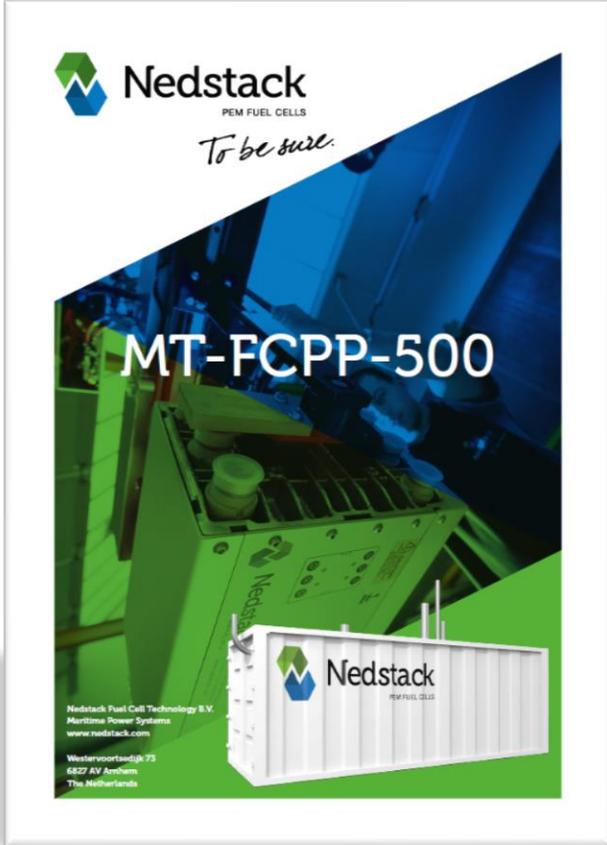
NFCT MT-FCPP-40



NFCT MT-FCPP-100



NFCT MT-FCPP-500





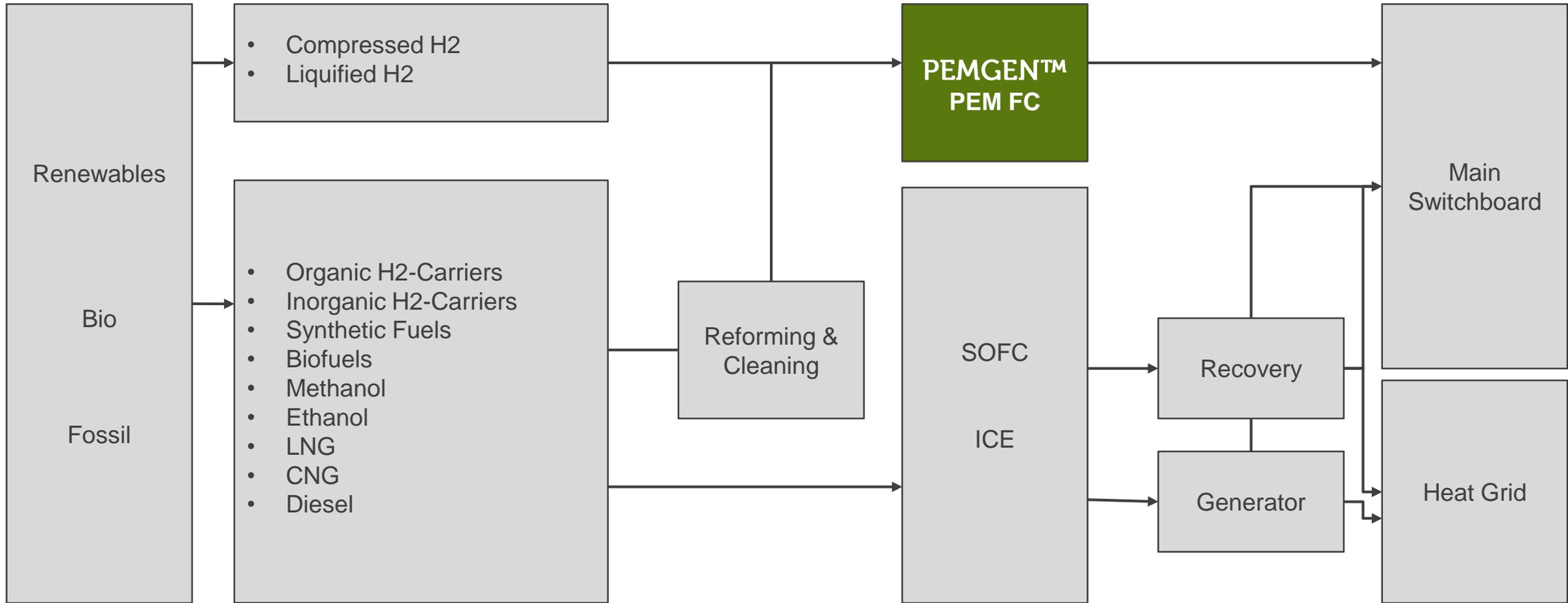
Block Flow Diagram of Pre-Switchboard Flows & Conv.



Nedstack
PEM FUEL CELLS

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Energy Source → Energy Carrier → Reformer → Conversion → Recovery → Distribution





Why Fuel Cells ?

HFO + ICE

Negative

- Climate impact;
- Air quality impact;
- Import dependence;

HYDROGEN + PEM FUEL CELL

Positive

- Long range;
- Fast bunkering;
- Low weather sensitivity;

Positive

- Zero Emission;
- Efficient;
- Direct Torque;
- Quiet;
- Local Source.

BATTERY

Negative

- Limited range;
- Long charging time;
- Low power density;
- Weather sensitive.



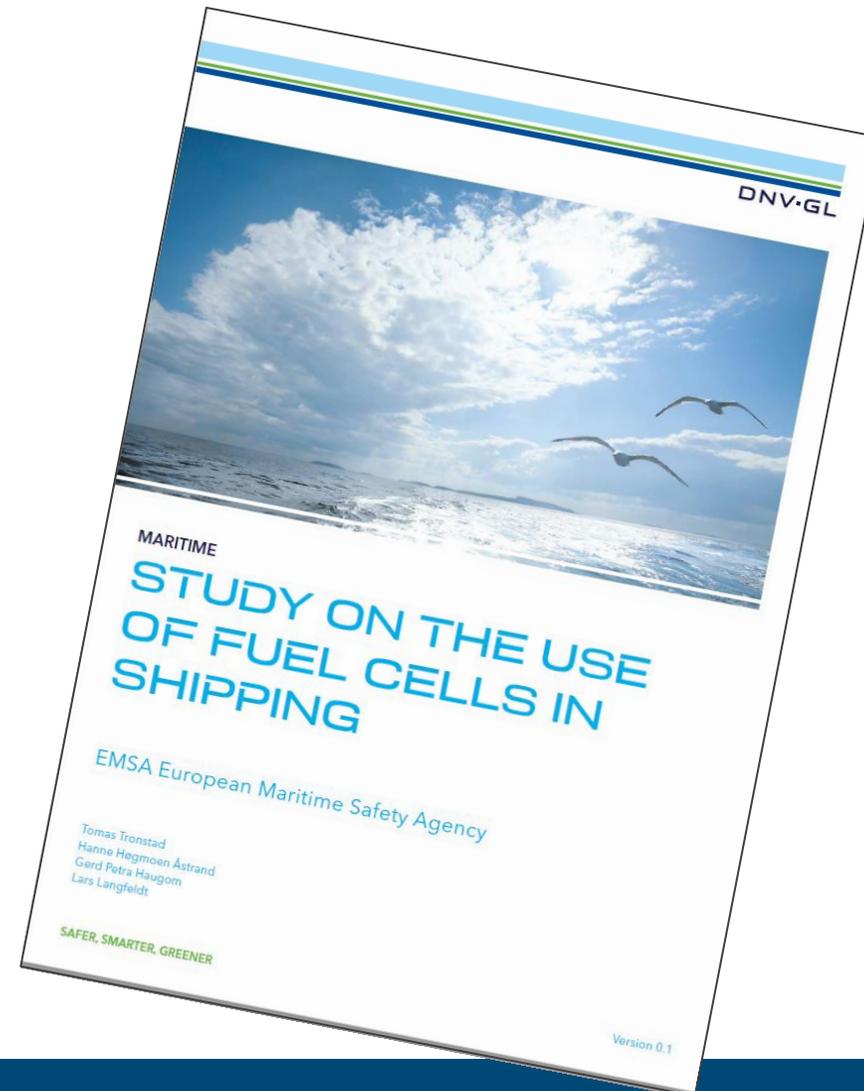
PEM FC's the best option for the maritime domain?



PEM FC's are the highest ranked Fuel Cell solution for shipping

Top ranked on:

- Power Density;
- Resilience;
- Safety;
- Environmental Performance;

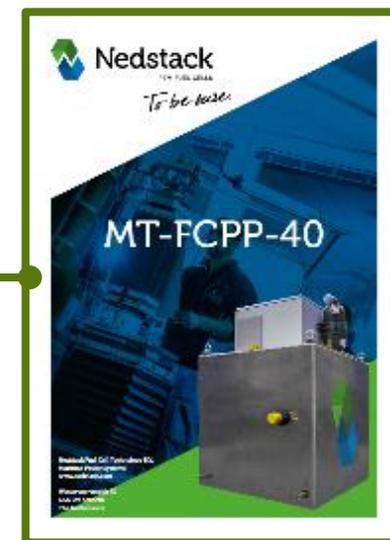
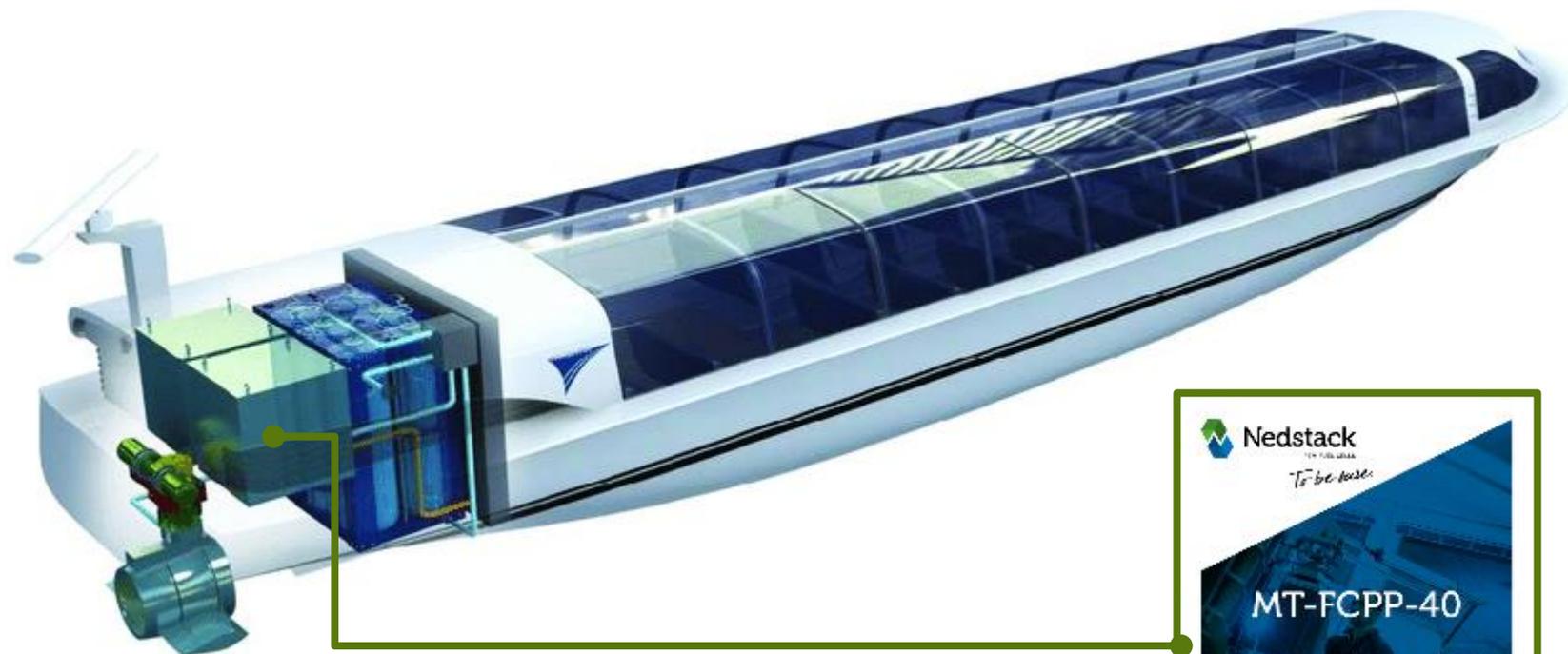




Nemo H2 – Second FC pax vessel with Class Appr.



Spec	Value
Length oa	21,95 m
Beam oa	4,25 m
Draught	1,1 m
Displacement	45 tons
Payload & Crew	88
Mission	Canal Boat
Max Speed	8,5 Kn
Cruising Speed	7 kn
E-Propulsion	Sern thruster 75 kWe Bow thruster 11 kWe
Battery pack	70 kWh
H2 storage	24 kg @ 35 Mpa
FC Engine	2 x 40 kWe





- FELMAR – Dutch industry consortium
- Nedstack is project coordinator

FELMAR aims at industrializing and marinating the current state of fuel cell technology for inland navigation and short-sea applications.



- IEA-HIA Task 39;
- Nedstack is expert group member

IEA-HIA Task 39 consists of four subtasks: (i) Technology Overview, (ii) New Concepts, (iii) Safety and Regulations, and (iv) Demonstration.



- HE – Maritime Working Group;
- Nedstack is working group member

The HE-Maritime Working Group pursues to facilitate the adoption of hydrogen and fuel cell technologies in the maritime domain by industry-to-policy coordination.



Nedstack / GE Power Partnership (Cruise & Ferry)



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OUR NEWS

Let's Navigate towards Zero-Emission Cruising.

Nedstack & GE announce a collaboration to develop marine fuel-cell power and propulsion solutions for passenger vessels.

PEM fuel-cell power plants offer a zero-emission shipping enabler for electric power and propulsion applications. Our portfolio of maritime power systems allows for a wide range of use on-board passenger vessels.

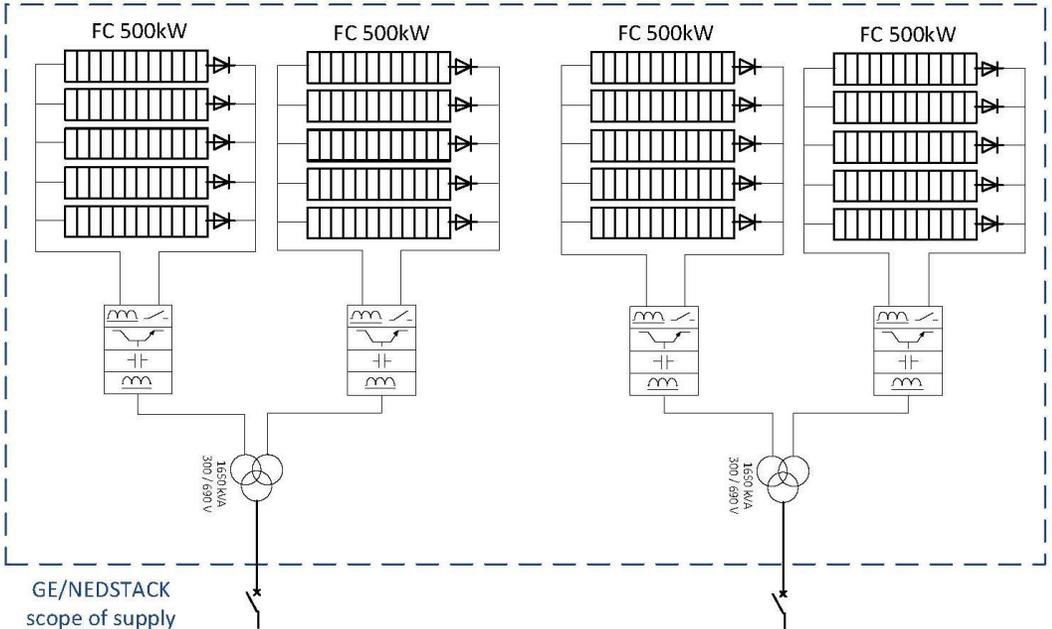


GE and Nedstack Partnership Sets Sights on Zero Emission Cruise Vessels

Mar 21, 2019 / 0 comments



Each package of 500kW
Vdc nom=840Vdc
NomP BOL=500kW





Nedstack / HSP Partnership (Inland Navigation)







Nedstack

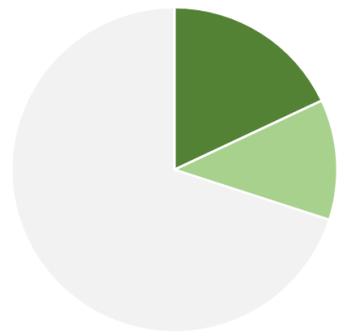
PEM FUEL CELLS

1. A Need to Chance

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18-30%



9%



70%



3.5% to 4%



85%



Of all the world's nitrogen oxide **(NOx)**

of the global sulphur oxide **(SOx)** pollution.

of all ship emissions are **within 400 km of land.**

of all **climate change emissions**

of all ship pollution is in the **northern hemisphere.**

1) *The Guardian*, 2017



Why migrate towards zero-emission shipping



CNN Health > Food | Fitness | Wellness | Parenting | Live Longer International Ed

The air quality on cruise ships is so bad, it could harm your health, undercover report says

By **Susan Scutti**, CNN
Updated 2040 GMT (0440 HKT) January 26, 2019

News & buzz

- Trump defend Un, plays dov North Korea r
- The DNA diet knowing your help you fit in

Ad Oxfam Novib

RELA ONTWI.

Doe mee en te petite
Help mee en maak ee

How deadly is air pollution? 01:08

(CNN) — Cruise ships generate high levels of air pollution that could endanger the health of passengers, staff and port communities, according to an undercover report released Thursday.

On the decks of the four Carnival Corp. cruise ships studied over a two-year period, concentrations of particulate matter measured were "comparable to concentrations measured in polluted cities, including Beijing and Santiago," according to Ryan Kennedy, author of the



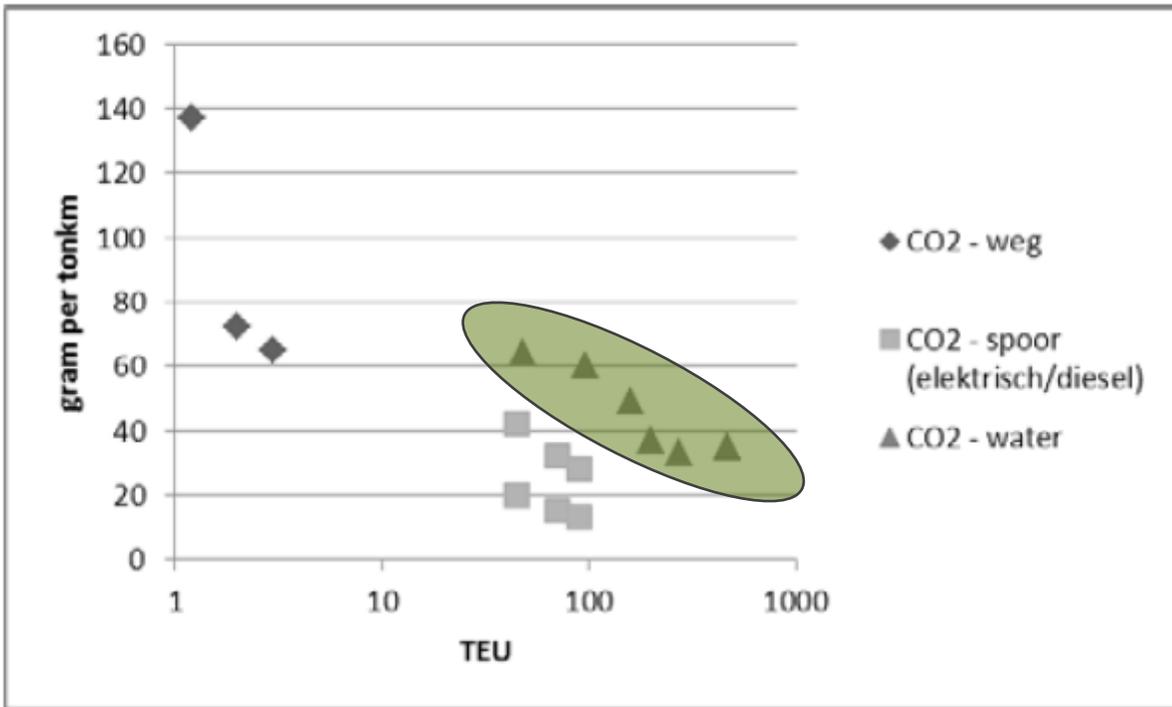
1) Content by CNN (online) / Picture by Aadt1



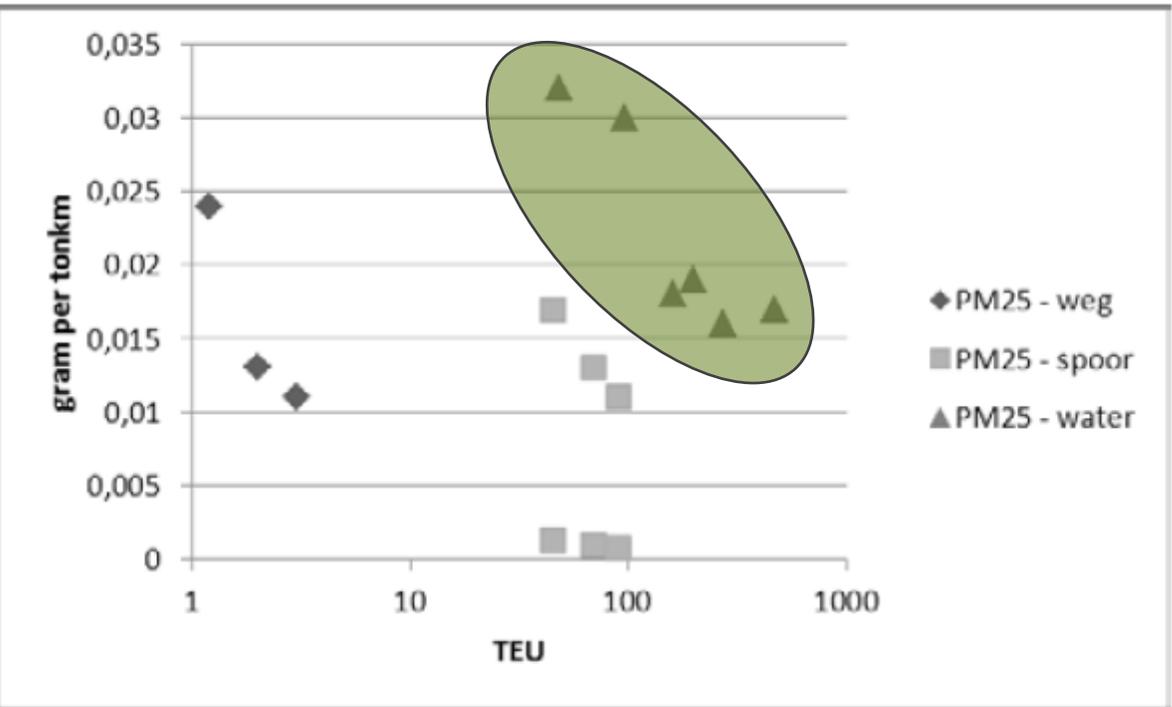
Shipping no longer the clean alternative?



CO₂



PM

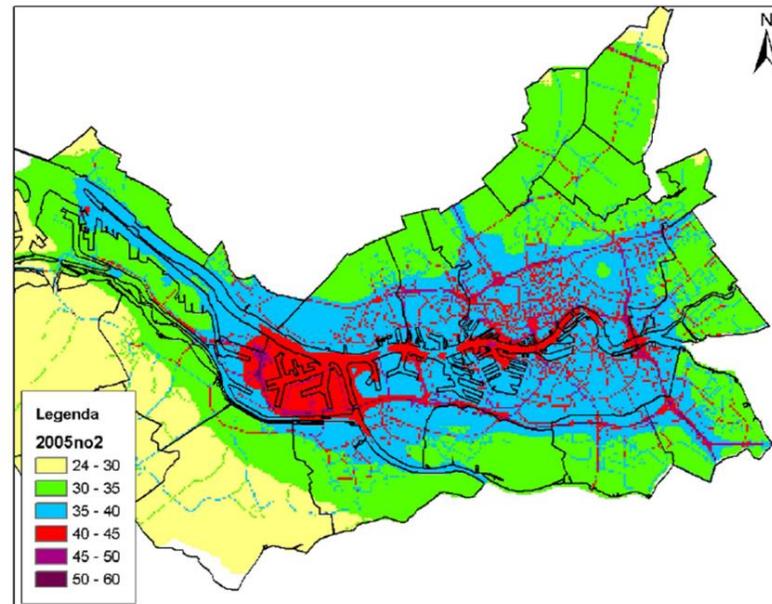


Figuur 5 Illustratie verlies voorsprong binnenvaart als 'groene alternatief'⁶

Ports are Climate Change Engines

• Rotterdam	29.8	tCO2e/capita
• Denver	21.5	
• Minneapolis	18,3	
• Houston	14.1	
• Los Angeles	13.0	
• Chicago	12.0	
• Portland	12.4	
• Shanghai	11.7	
• Cape Town	11.6	
• New York City	10.5	
• Hamburg	9.7	
• London	9.6	
• Singapore	7.9	
• Barcelona	4.2	

Ports are Air Quality Issue Zone



European Ports are Urban Ports



90% of European ports are urban ports

1) GHG emissions (tCO2e/capita) Source: Hoornweg et al (2011)



2. A Will to Change

Navigating towards Zero-Emission Shipping

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“

IMO is at the UN climate change conference (COP 24) in Poland, highlighting key elements of the Initial IMO Strategy on reduction of GHG emissions from ships.

The strategy sets out a vision to reduce the total annual GHG emissions by at least 50% by 2050 compared to 2008, while, at the same time, pursuing efforts towards phasing them out entirely. This sets a pathway of CO2 emissions reduction consistent with the Paris Agreement temperature goals.



International Shipping News 07/12/2018

”

“

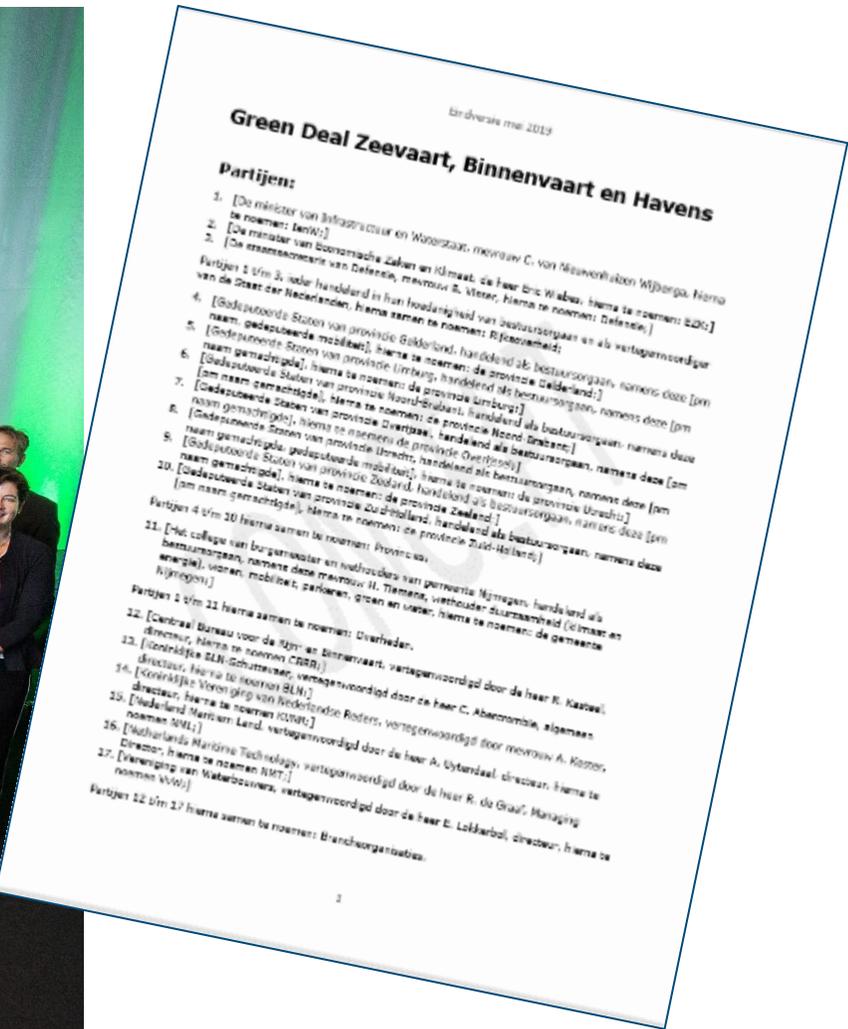
The Central Committee for the Navigation of the Rhine (CCR) has adopted her zero-emission strategy on December 7th 2017 with an aim of having realized zero-emission rhine navigation as per 2050.



”



The Dutch National Perspective Green Deal





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PEM FUEL CELLS

3. A Capacity to Change

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Shipbuilding and Repair

Total turnover 2018
€ 4.6 billion
3.9 billion = export



Dutch shipyards in 2018

100+

Total employment
11,754

Number of delivered seagoing vessels by Dutch shipyards in 2018

55

By category

11	Dry cargo ships and tankers
7	Dredgers
33	Workboats, tugs and service vessels
4	Offshore, windfarm service

Equipment

800



Active marine equipment suppliers in 2018 in the Netherlands



17.318
Total employment

€ 3.5 billion
Total turnover

Megayachts

25x
Delivered 2018

€ 1.47 billion
Value of the megayachts delivered in 2018

Backlog end 2018
50 yachts, worth **€ 4.1 billion**

Netherlands vs. Europe

Seagoing vessels completed in 2018

Country	Nr.	% Europe CGT	Country	Nr.	% Europe CGT
1	7	19,2%	6	38	6,7%
2	9	15,8%	7	55	6,9%
3	10	12,3%	8	3	5,6%
4	64	8,2%	9	18	4,5%
5	33	7,2%	10	23	4,0%

Inland, fishing & small seagoing vessels

Ships completed

183

Inland and small vessels were delivered in 2018 by Dutch shipyards

By category

43	Dry cargo ships and tankers
7	Passengervessels
73	Dredgers
43	Service vessels
3	Tugs and pushers
8	Fishing vessels
6	Ferries



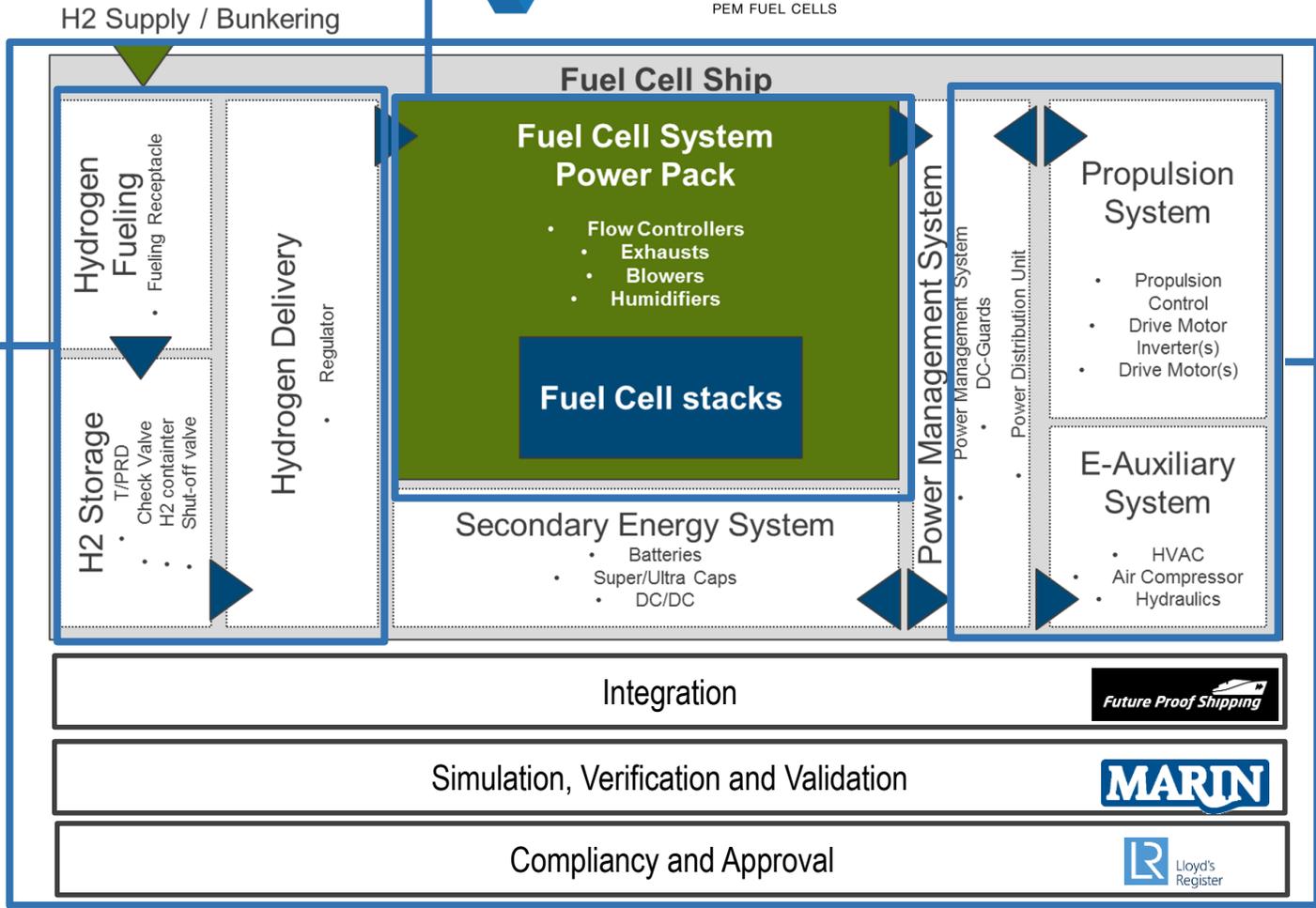
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Dutch Zero-Emission-Shipping consortium



MARINE SERVICE NOORD



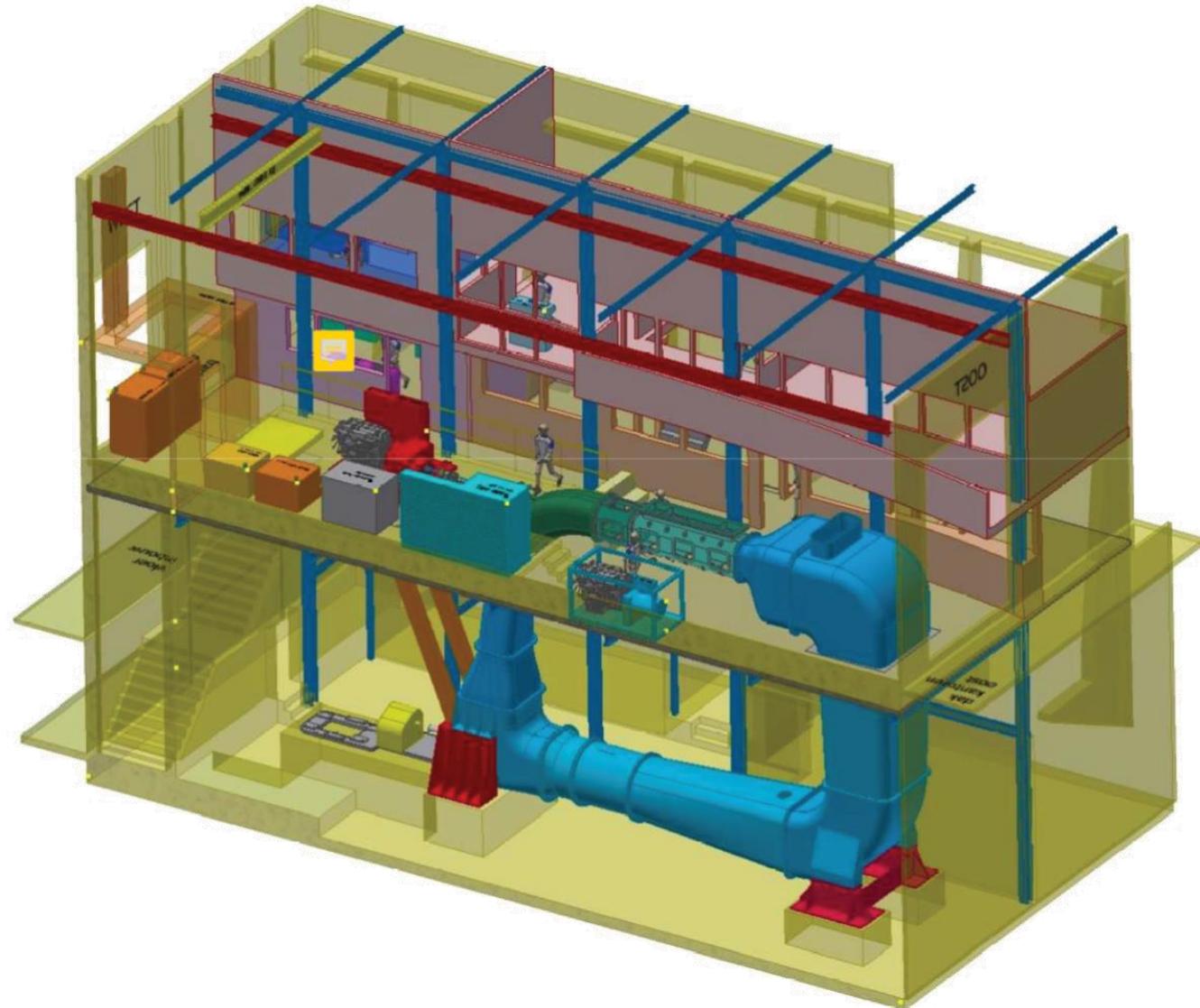
DAMEN

HSE
Holland Ship Electric

Test Capabilities for Zero-Emission Shipping:

World wide unique test-bed for zero-emission shipping technology.

- Cavitation effects resilience;
- Duty cycle simulation;
- Dynamic response tests;
- Power Split optimization;
- Advanced Control Functionalities;
- ...





Previous Maritime Fuel Cell Applications in NL



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4. Realizing the Change

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Already widely deployed in Port Environments



Longest running
2007

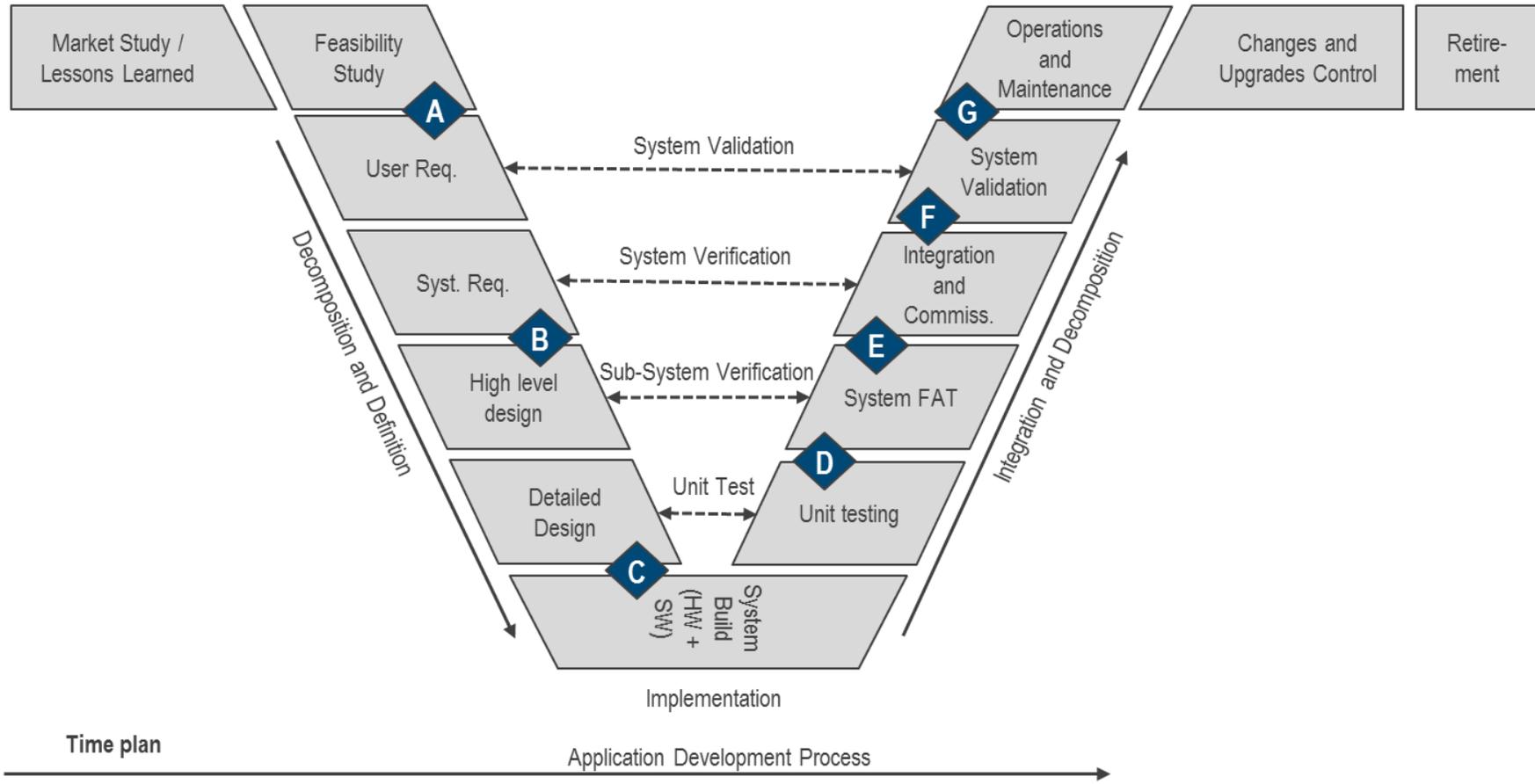


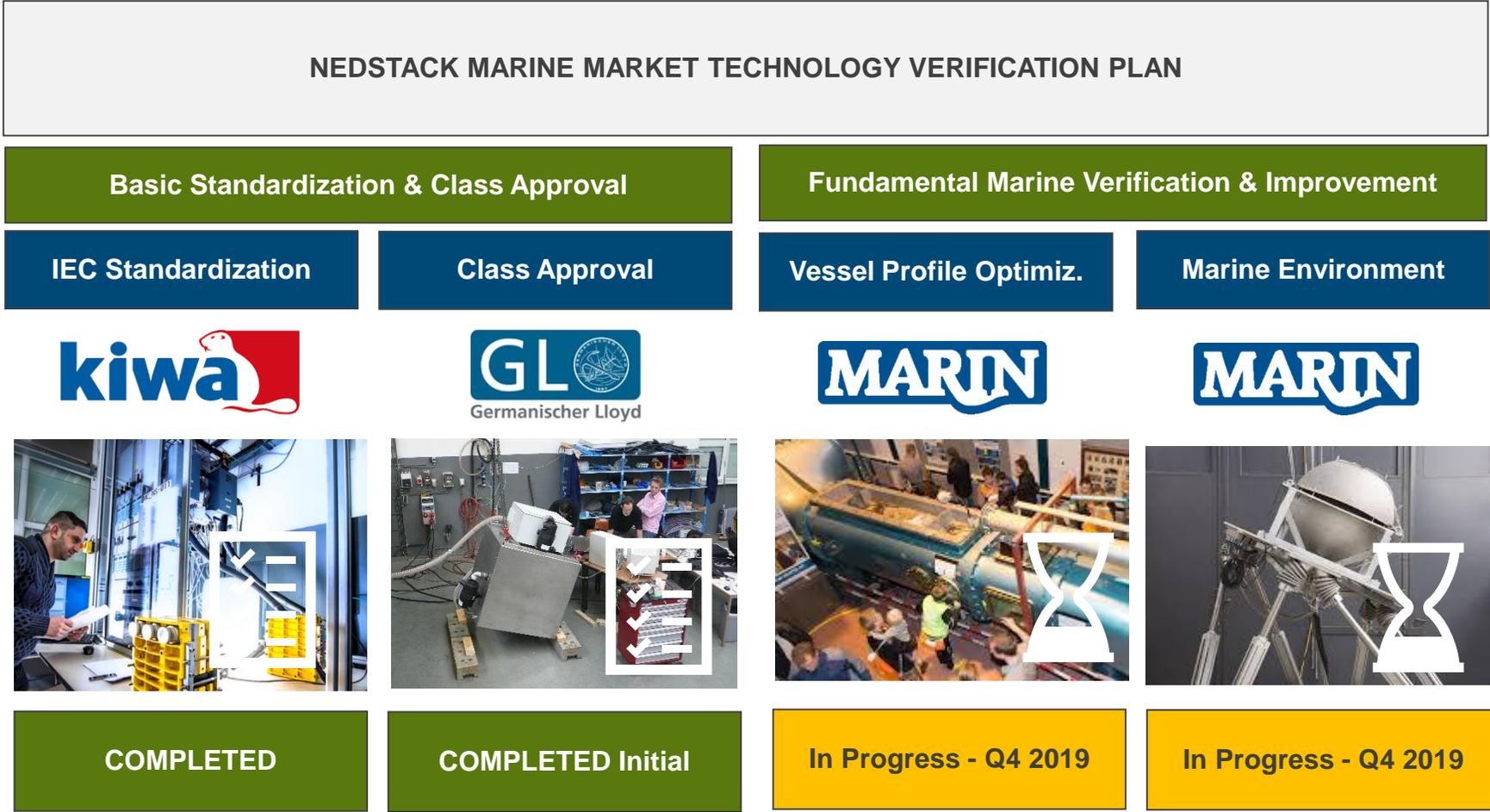
First
1 MWe



Largest
2 MWe









1

A NEED TO CHANGE

The Netherlands has a **unique ports & maritime industry** both on the supply and demand side.

By extension the Netherlands is **strongly subjected to related emissions**;

2

A WILL TO CHANGE

Supported by both global (IMO) and regional (CNRC) policies, the Netherlands has installed a unique public private partnership (**Green Deal Ports & Shipping**) to facilitate a change to zero-emission shipping.

3

A CAPACITY TO CHANGE

The Netherlands has a **supply chain with incredible innovation strength** and past experience with fuel cell shipping.

MARIN is installing a **Zero-Emission-Lab** to facilitate the transition.

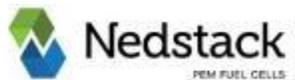
4

REALIZING THE CHANGE

The Netherlands has a system of subsidy policies in place to support the transition.

Nedstack has installed a **Maritime Application Group** to serve projects end-to-end.

Let's Stay in Touch !



www.Nedstack.com

Roel van de Pas

Chief Commercial Officer

Nedstack Fuel Cell Technology BV

Westervoortsedijk 73, NL-6827 AV, Arnhem

Phone: +31 622 72 11 25

E-Mail: roel.vandepas@Nedstack.com



www.Nedstack.com

Jogchum Bruinsma

Project Manager Maritime Power Systems

Nedstack Fuel Cell Technology BV

Westervoortsedijk 73, NL-6827 AV, Arnhem

Phone: +31 630 03 23 19

E-Mail: Jogchum.Bruinsma@Nedstack.com